

Press Release



Siguler Guff Raises \$1.1 Billion for Small Buyout Opportunities Fund III

NEW YORK and BOSTON, October 13, 2017 – Siguler Guff, a multi-strategy private equity investment firm with \$12.6 billion of assets under management, has announced the final closing of its third small buyout fund, reaching a total fund size of \$1.1 billion. The Siguler Guff Small Buyout Opportunities Fund III, LP (“SBOF III”) received significant interest from both existing and new limited partners, with demand surpassing the fundraising target of \$1 billion as well as the final fund size of \$1.1 billion.

Similar to its predecessor, which closed in 2013 with \$940 million of investor commitments, SBOF III will focus on small and lower middle market companies by investing in limited partnerships as well as direct investments, generally as co-investments alongside fund managers and deal sponsors. Siguler Guff defines small buyout transactions as control-oriented investments in companies that typically have less than \$100 million of revenue and less than \$15 million of EBITDA.

Under the leadership of portfolio manager Kevin Kester, Siguler Guff has been investing in the U.S. small and lower middle market buyout space since 2004. Mr. Kester commented, “With SBOF III we will seek to continue our leadership and extensive reach in the small and lower middle market, an area that is both structurally inefficient and presents significant opportunities for valuation creation. Although we’ve raised larger pools of capital with each successive fund, we have stayed disciplined and consistent in terms of our target deal size, fund size and purchase price multiple. We have spent the last 13 years building relationships with the best managers and partners in the space -- we look forward to leveraging this experience to generate strong returns for SBOF III’s investors.”

Since the inception of the strategy, Siguler Guff has committed \$2.6 billion to 73 funds and 109 co-investments through its small buyout investment platform. The platform has exposure to more than 500 small and lower middle market companies, within 41 U.S. states and one U.S. territory that employ nearly 200,000 individuals. The Firm has invested across a variety of sectors including industrial goods and services, business services, healthcare, personal and household goods, food and beverage, retail, technology, financial services, energy services and restaurants.

Drew Guff, Managing Director and Founding Partner of Siguler Guff, added, “We are pleased to announce the conclusion of a very successful fundraise for SBOF III. We look forward to continuing to provide our investors with access to a segment of the market that is difficult to access yet target rich. SBOF III is off to an extremely strong start, having already committed \$544 million to 12 fund investments and 22 co-investments, and recently completing its first co-investment exit.”

About Siguler Guff:

Siguler Guff is a multi-strategy private equity investment firm which, together with its affiliates, has \$12.6 billion of assets under management. With more than 20 years of experience investing as a firm in the private markets, Siguler Guff seeks to generate strong, risk-adjusted returns by focusing opportunistically on market niches. Siguler Guff’s investment products include multi-manager funds, direct investment funds and customized separate accounts. The Firm currently serves over 500 institutional clients and more than 800 family office and high net worth investors. Headquartered in New York, Siguler Guff maintains offices in Boston, London, Moscow, Mumbai, São Paulo, Shanghai, Seoul, Tokyo and Sugar Land, Texas. To learn more about Siguler Guff, please visit www.sigulerguff.com.

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